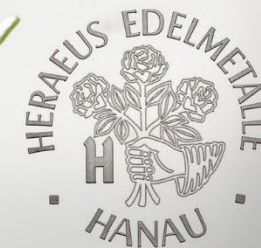


***PRECIOUS METALS –
SUSTAINABLE DEVELOPMENTS
IN HEALTHCARE, HYDROGEN
ECONOMY AND RECYCLING***

IPMI Lisboa, Dr. Detlef Gaiser, Heraeus Precious Metals

Heraeus

Platinum
999,5



500g

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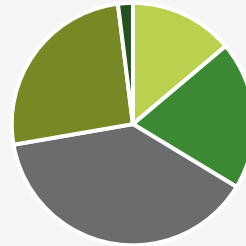
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WHO WE ARE



29.5 bn. €
(34.9 bn. US\$)
TOTAL REVENUE
in 2021

US\$ calculated with 2021 average exchange rate (1€ = 1.1827 US\$)



Germany 14%
Rest of Europe 20%
Asia 39%
America 26%
Africa/Australia 2%

Region breakdown based on revenues excl. Precious Metals

6% expenditures
 for **RESEARCH & DEVELOPMENT**



based on revenues excl. Precious Metals

12 market-oriented
GLOBAL BUSINESS UNITS

TOP 10
FAMILY-OWNED COMPANIES
 in Germany

Listed in
FORTUNE
Global 500



More than
100 SITES in
40 COUNTRIES

Heraeus Precious Metals | CP | IPMI Lisboa | D. Gaiser



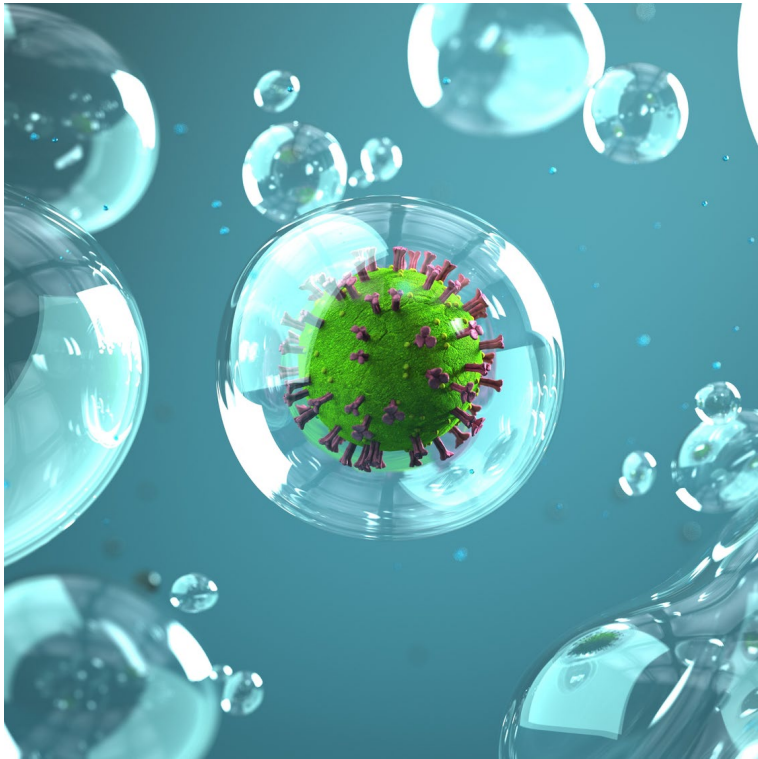
Approx.
16,200
EMPLOYEES
 in 2021

including staff leasing



Germany 33%
Rest of Europe 16%
Asia 27%
America 24%
Africa/Australia 1%

THREE EVENTS SHAKING OLD BELIEFS



Covid Pandemic



Pharmaceutical Efficiency



Geopolitical Developments



Urgency for Hydrogen Economy

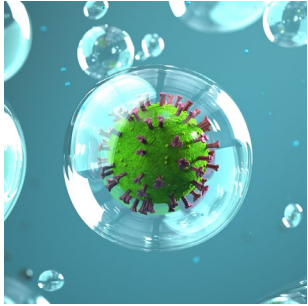


Global Warming



Recycling & Sustainability

LESSONS LEARNED

**Covid Pandemic:**

- long and tedious procedures in pharma production are not sufficient
- demand for fast and efficient pharmaceutical syntheses
 - renewed push for efficient & specialized precious metal catalysts

**Geopolitical Developments:**

- reduce dependence on oil & gas as our primary sources of energy
- make solar power electricity storable and transportable
 - efficient precious metal catalysts for hydrogen generation and usage are a key factor

**Global Warming:**

- minimize the carbon footprint of each part of the value chain
- the mining of precious metal is quite energy intensive
 - the recycling of precious metals has become even more important



**PHARMACEUTICAL
EFFICIENCY**

COVID PANDEMIC INCREASES NEED FOR PHARMACEUTICAL EFFICIENCY

Lesson learned during the pandemic:

- Need for rapid and efficient pharma syntheses

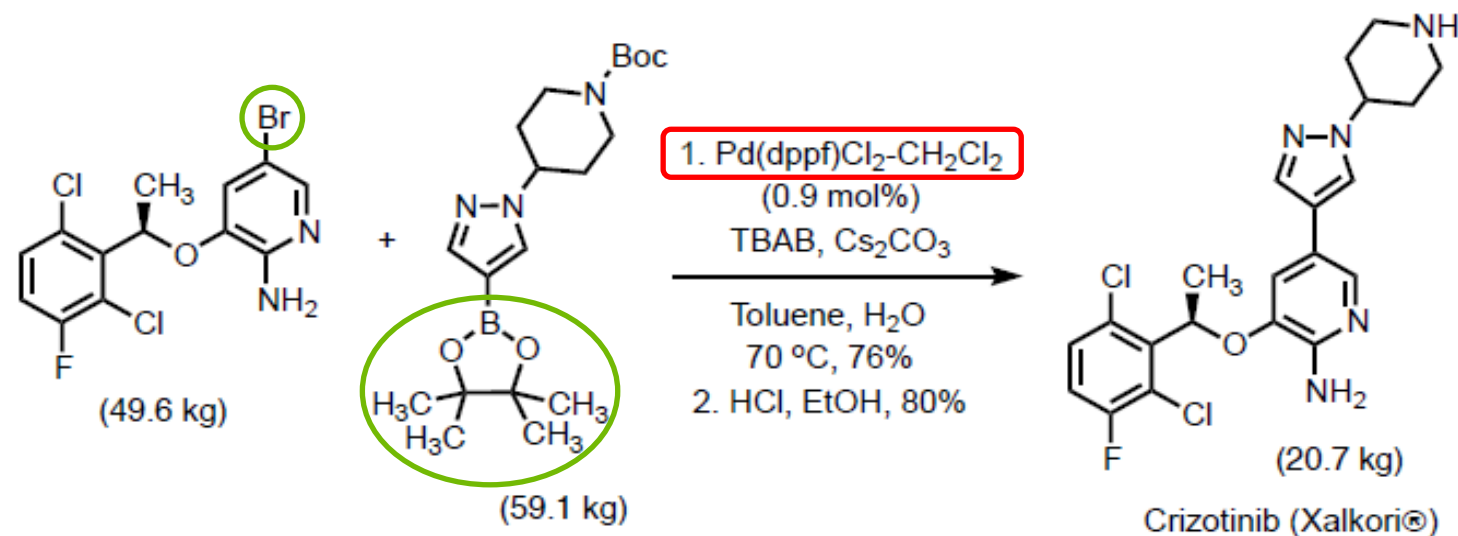
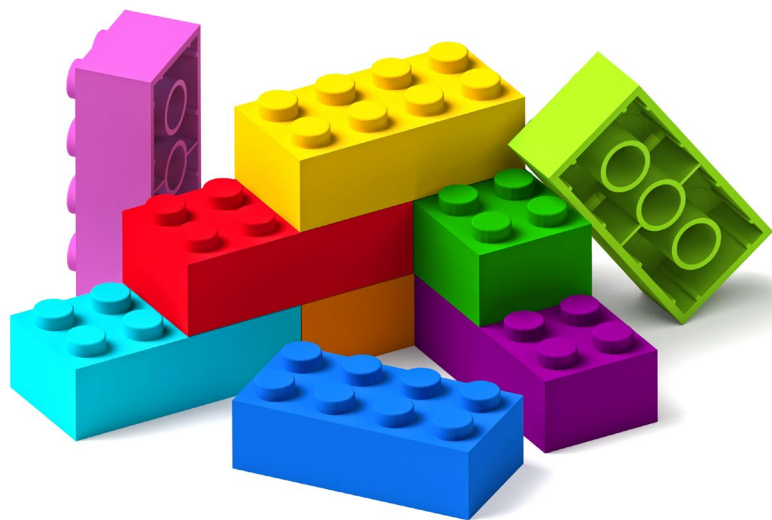
What does that mean for the PGM-world?

- Rising: soluble homogeneous PGM catalysts
- Iridium, Rhodium and Ruthenium complexes for asymmetric hydrogenations
- Osmium compounds for the synthesis of hormone-like molecules
- Palladium complexes for C-C coupling reactions:
 - Enable the direct creation of carbon-to-carbon bonds between building blocks of an API (active pharmaceutical ingredient)



PHARMACEUTICAL SYNTHESIS: C-C COUPLING REACTIONS

Instead of long linear syntheses with low overall yields researchers can now use convergent syntheses starting from two or more building blocks, almost like building with LEGO®



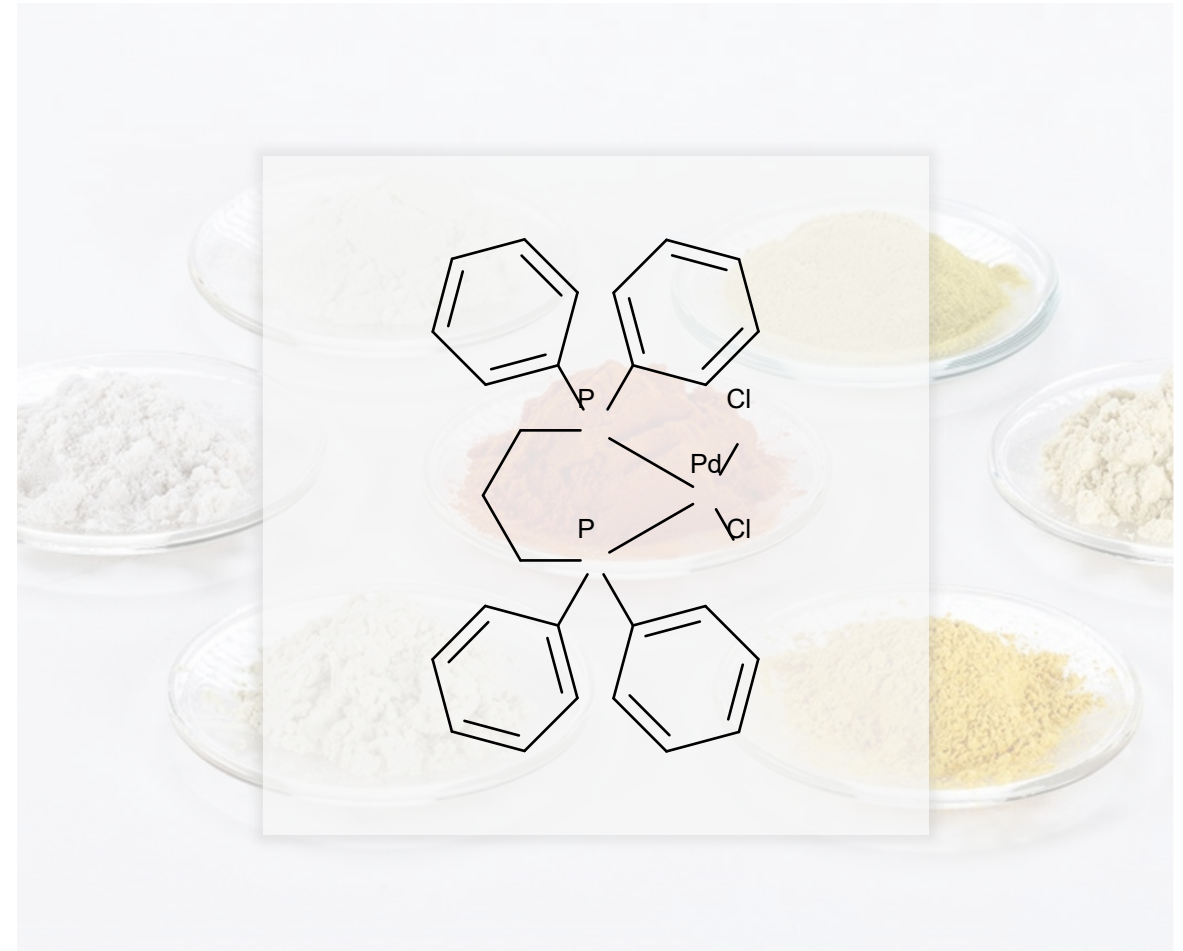
de Koning, P. D. *et. al. Org. Proc. Res. Dev.* **2011**, *15*, 1018–1026.

PALLADIUM COMPLEXES: FIRST CHOICE FOR C-C COUPLING REACTIONS

- Palladium complexes (so-called phosphines) are particularly good at catalyzing C-C couplings
- They are built with a certain class of phosphorous containing ligands
- One example is $\text{Pd}(\text{dppp})\text{Cl}_2$ (see illustration), dozens of palladium phosphines exist

Working Principle:

- modify the electron density on the palladium
- enable access to catalytic center only from one side
 - the reaction can run only in one way
 - side products are avoided



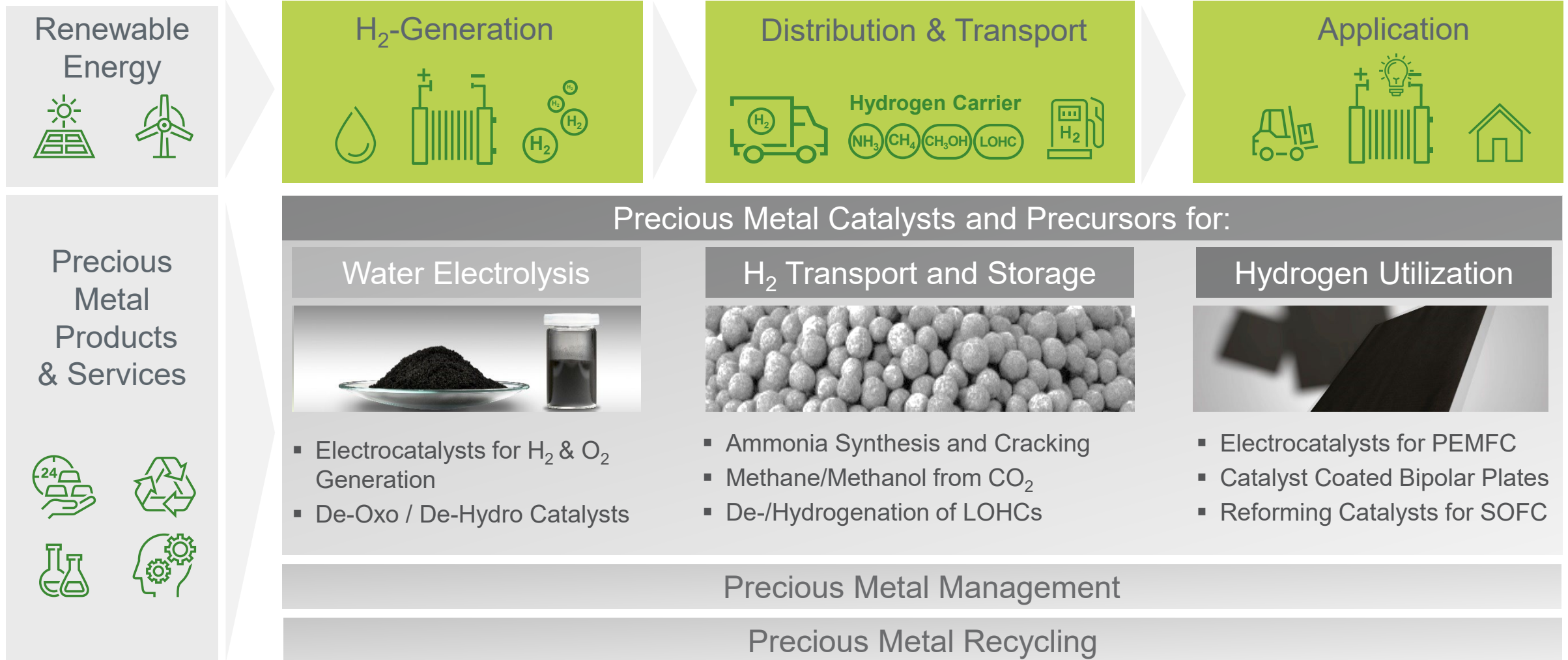
PD-PHOSPHINE COMPLEXES: MAGIC POWDER COLLECTION



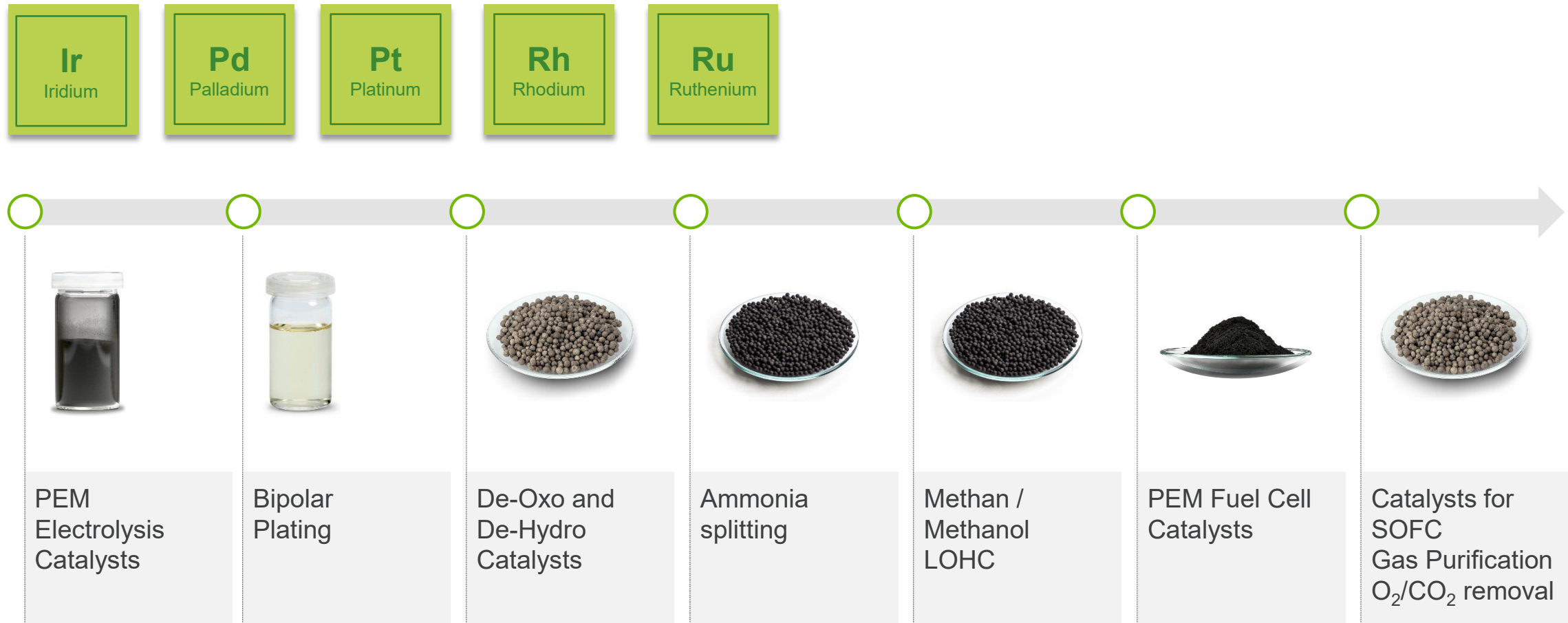


HYDROGEN ECONOMY

HYDROGEN ECONOMY: REPLACE FOSSIL FUELS



HYDROGEN ECONOMY: PRECIOUS METALS ARE INDISPENSABLE



HYDROGEN ECONOMY: WHAT IS NEEDED FOR THE RAMP UP?



Innovative catalysts for efficient use of Ir and Pt in PEM electrolyzer & fuel cells

- Variety of catalysts with different Pt loadings and carbon supports
- Special catalysts for long life performance
- Innovative Ir-catalysts for electrolysis with significantly reduced Ir content



Recycling of precious metals from production scrap and end-of-life

- High return rates for sustainable use of Ir & Pt
- Global capabilities
- Broad range of recycling technologies to fit the requirements of the waste stream



Metal Management of price volatility and financing of precious metals

- Precious metal trading and PM-containing material in one hand
- Supply security for metals / strategic sourcing by partnerships
- Risk management & mitigation of price volatilities

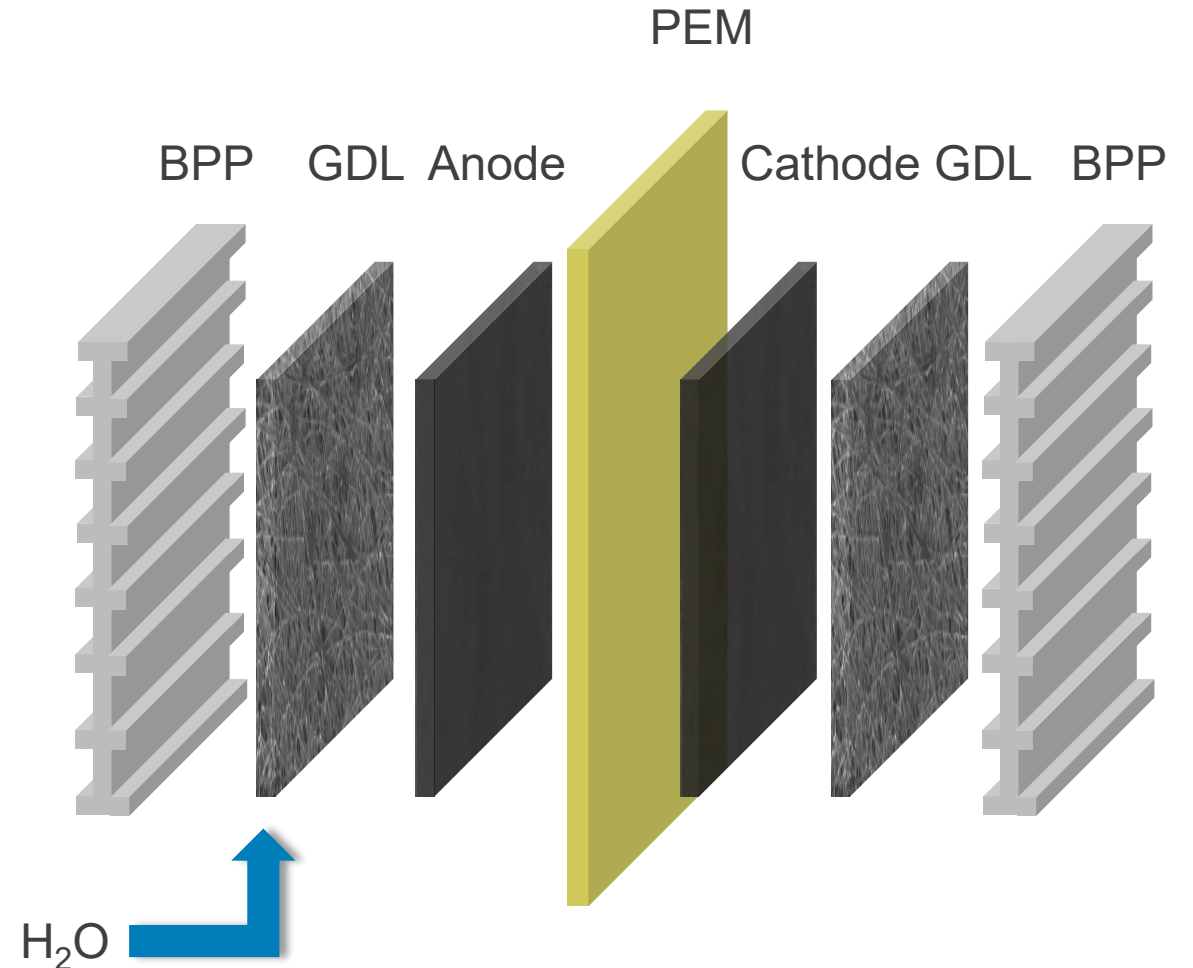
HYDROGEN GENERATION: MATERIALS FOR PEM ELECTROLYZERS

Anode Catalysts – different catalyst classes

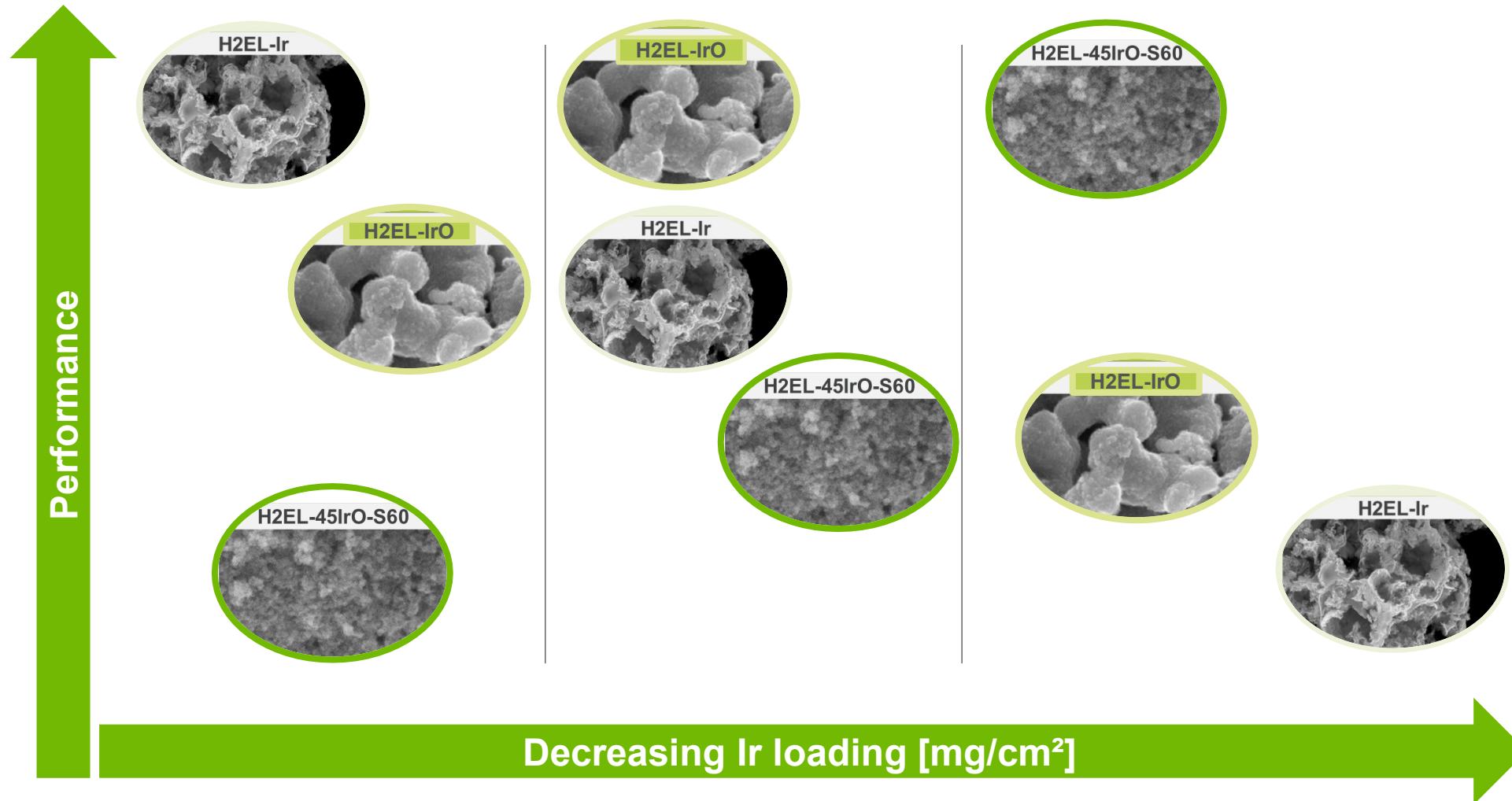
- H2EL-Ir
 - Iridium black catalysts with high surface area and high intrinsic conductivity
- H2EL-IrO
 - IrO₂ catalyst with high surface area and good intrinsic conductivity
 - Medium volumetric density
- H2EL-xxIrO-Sxx
 - Highly variable catalyst on high surface area TiO₂ support
 - High activity and variable conductive
 - High volumetric density for extremely low Ir loadings
- H2EL-xxIrRu
 - Highly active Ir-Ru mixed oxides for low Ir loadings

Bipolar Plates

- Precursors for stable conductive electroplated coatings



INNOVATIVE MATERIALS SHOW OPTIMAL PERFORMANCE AT LOW LOADINGS



- Iridium black shows best performance at high loadings.
- Iridium oxide is optimal for the middle area.
- Innovative materials balance low iridium content with high performance

FOR THE HYDROGEN RAMP-UP THE IRIIDIUM GAP NEEDS TO BE CLOSED

With current catalysts
→ 27 mt of iridium required from
2022 until 2029

How much
iridium is
required?

How much
iridium is
available?

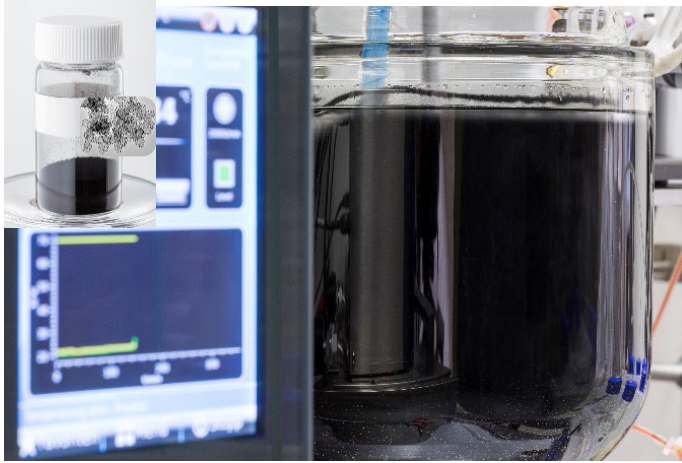
Estimated available iridium
quantities for PEM: 1.5 mt/a
→ 12 mt until 2030

Reduction of iridium with
next gen catalysts for PEM:
→ Demand for iridium until 2030
is reduced from 27 to 7 mt

How to
close the
gap?

At the same time, this leads to
75% cost saving on iridium metal

FULLY EQUIPPED TEST LABS SUPPORT THE CATALYST ADOPTION PROCESS



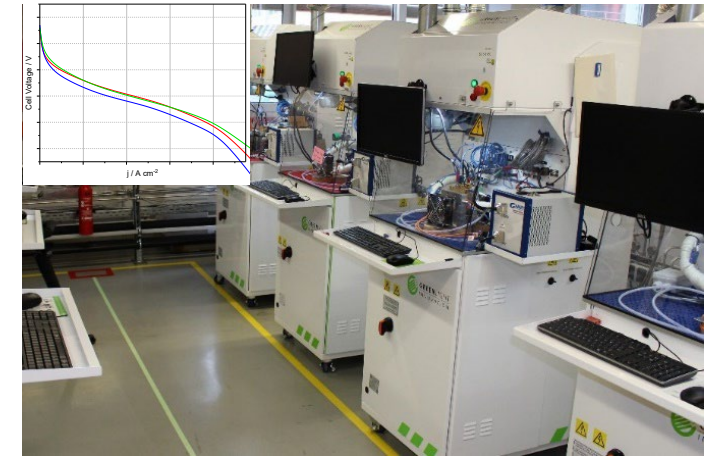
Catalyst Synthesis & Characterization

- Automated catalyst synthesis for high reproducibility
- Tailoring catalysts for various customer applications



CCM manufacturing

- Established coating process for catalyst benchmarking
- Ink-formulation expertise to support customer directly

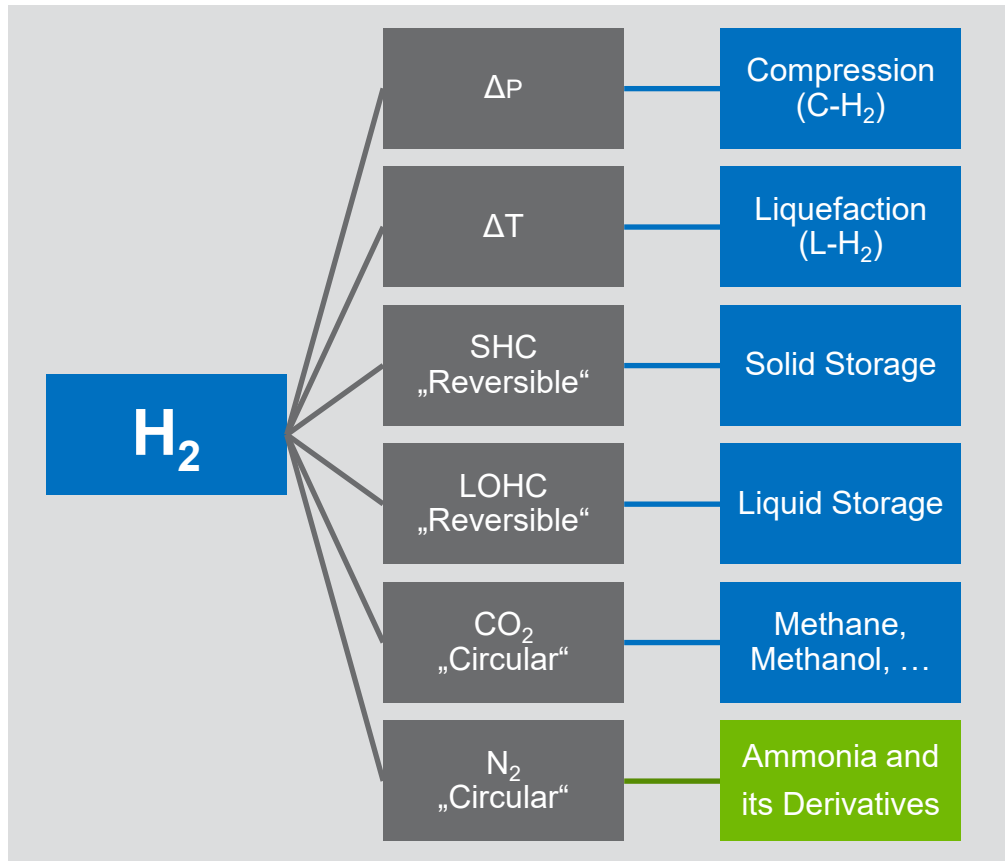


Single Cell Testing

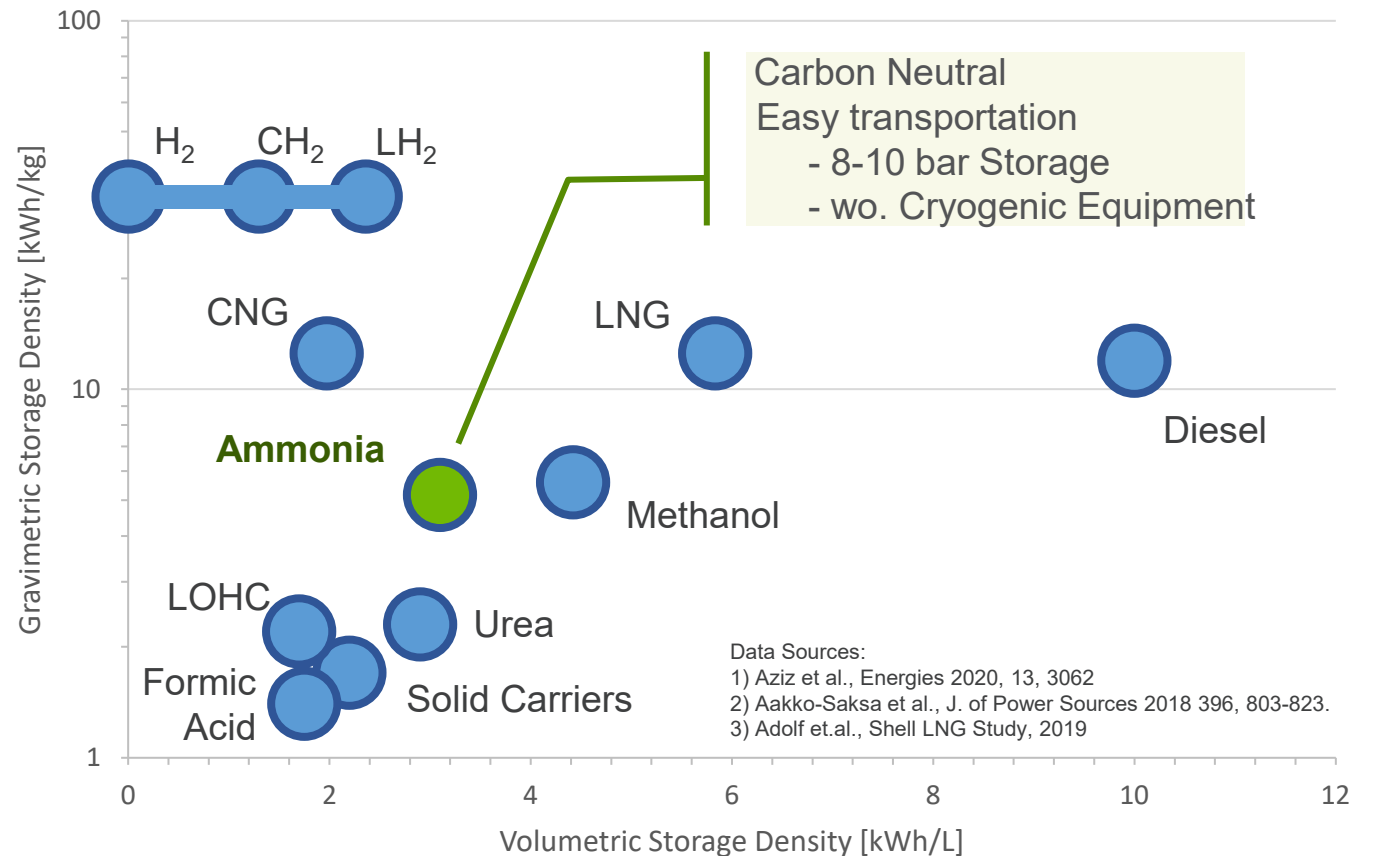
- Testing under various realistic conditions
- Fast implementation of customer requirements
- Detailed assessment of electrode stress events

HYDROGEN STORAGE & TRANSPORT: THE ROLE OF AMMONIA

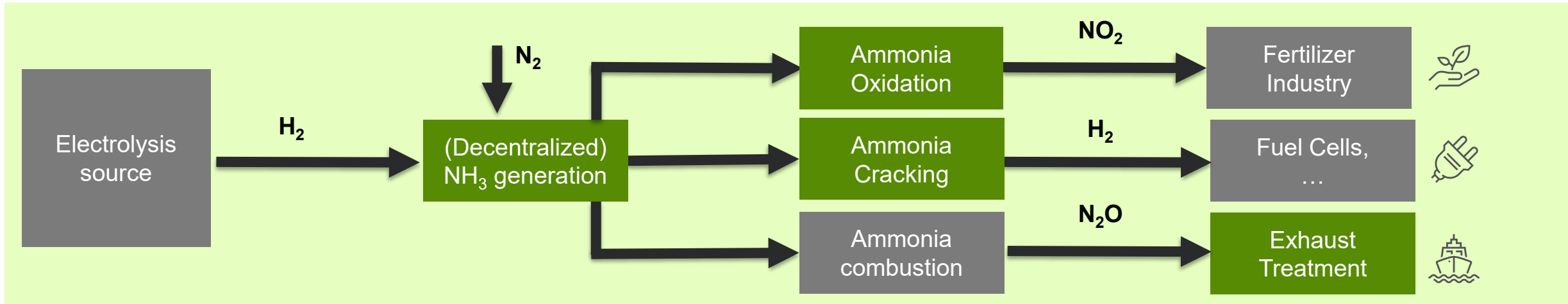
Hydrogen Storage Options



Storage densities



HYDROGEN STORAGE & TRANSPORT: GREEN AMMONIA



<p>Catalysts</p>				
	<p>Chemical Products Ruthenium Salts KAA Process, ...</p>	<p>Catalytic Gauzes FTC Gauzes, Ostwald process</p>	<p>Process Catalysts Bulk Catalysts, Ammonia Cracking</p>	<p>Emission Catalysts Coated Substrates, N₂O Abatement</p>

HYDROGEN UTILIZATION: PEM FUEL CELL

Cathode Catalysts

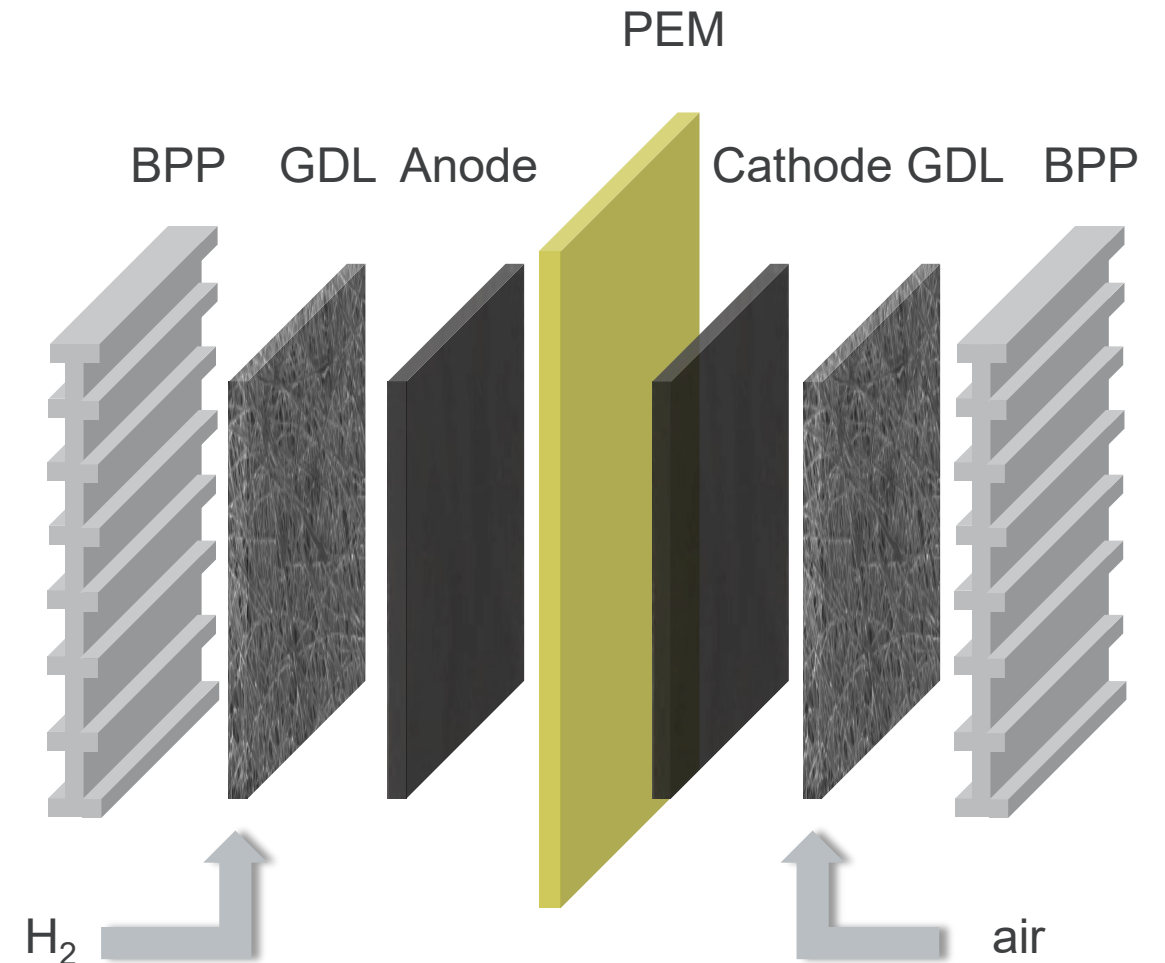
- Tailormade solutions for high and low humidity and current operations
- Optimized Pt surface area utilization
- Stability optimized catalysts
- High surface area to medium surface area carbon support

Anode Catalysts

- Solutions for cell reversal tolerant anode recipes
- IrO₂ OER (oxygen evolution reaction) catalyst

Bipolar Plates

- Precursors for stable conductive electroplated coatings

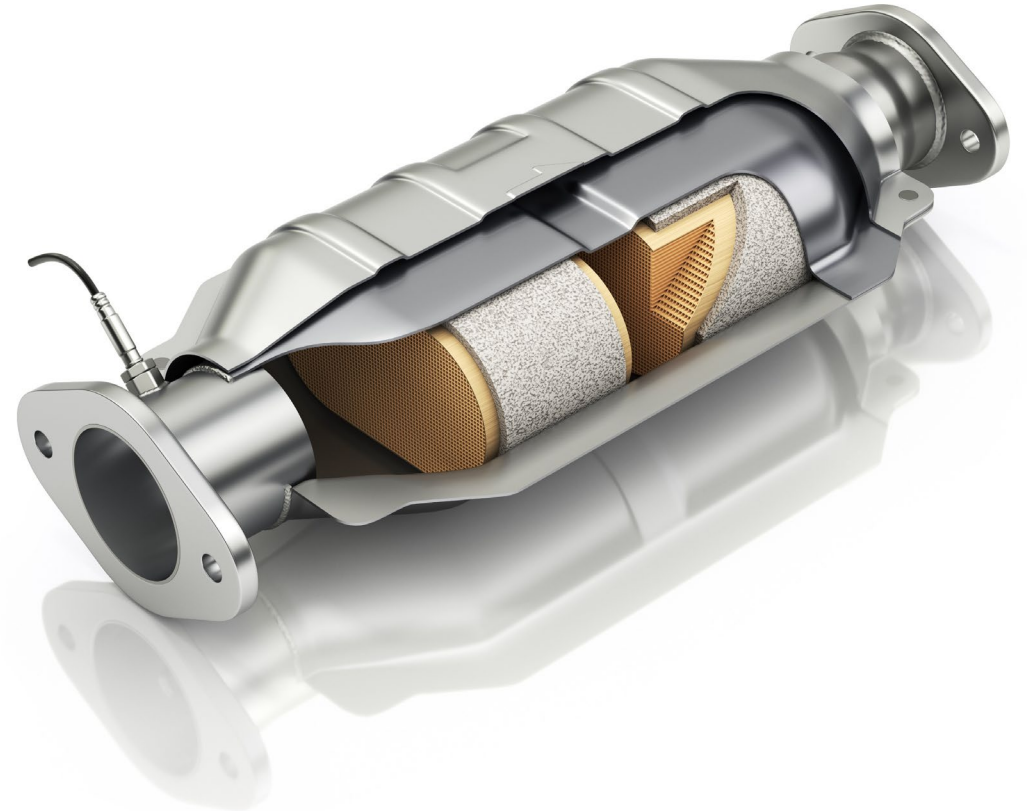


A photograph of an industrial refinery or chemical plant at sunset. The sky is a mix of blue, orange, and purple. Several tall, cylindrical towers and distillation columns are visible, some with red and white stripes. The facility is illuminated by numerous lights, creating a bright, industrial scene. A green rectangular box is overlaid on the lower left portion of the image, containing white text.

**RECYCLING OF PRECIOUS
METALS & SUSTAINABILITY**

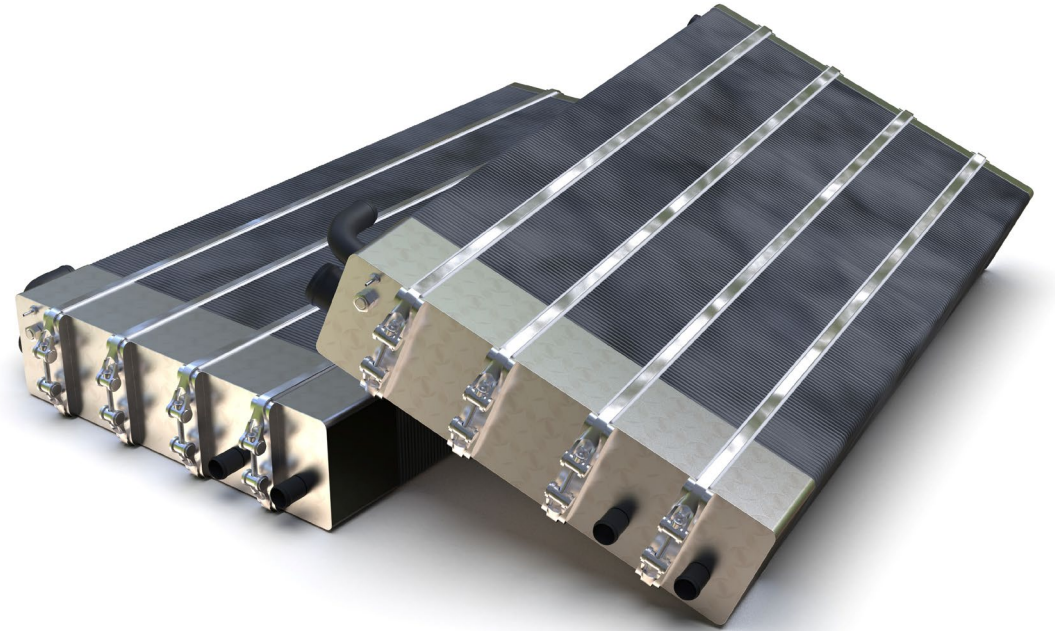
RECYCLING OF CATALYTIC CONVERTERS

- End of lifetime: catalytic converters containing several grams of precious metals are dismantled
- The housing is removed “de-canning”
- The PGM-coated monolithic honeycomb ceramic is ground up
- The ceramic powder is molten in an electric arc furnace and separated into a slag phase and a metal phase
- The precious metals are extracted from the metal phase



CCM RECYCLING

- End of lifetime: electrolyzer or fuel cell stacks consisting of hundreds of CCMs (catalyst coated membranes) which contain the precious metal
- Stacks have to be dismantled and CCMs have to be extracted
- In most cases membranes are fluorinated polymers and the catalyst coating is carbon based
- New concepts will have to be developed on how to process CCMs:
 - Total Incineration
 - Mechanical removal of catalyst coatings
 - Chemical separation of membrane and coating

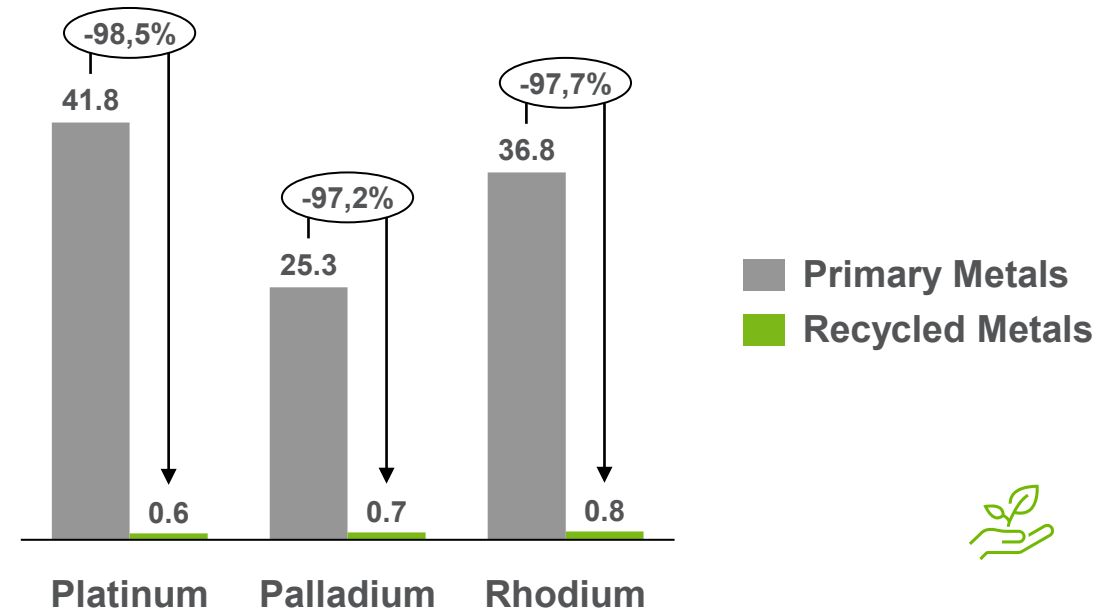


SUSTAINABILITY ADVANTAGE: MASSIVE CO₂ SAVING POTENTIAL

Recycled Precious Metals show a much lower carbon footprint than mining material

- Precious metals can either originate from mines (primary metals) or from recycling of used precious metal products (secondary metals).
- Primary metals account for roughly 67-76 % of annual precious metal (Pt, Pd, Rh) supply while only 24-33 % is coming from recycled metals.
- Although recycled metals can only cover a fraction of total PGM demand, their contribution is significant:
Recycled metals provide a massive CO₂ saving potential compared to primary metals by reducing the carbon footprint up to 98.5 %!

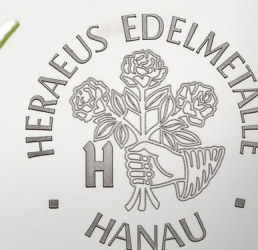
Carbon footprint of primary vs. recycled precious metals in kg CO₂-eq per gram precious metal:



SUMMARY

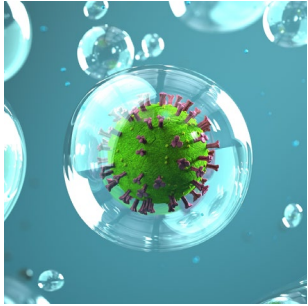
Heraeus

Platinum
999,5



500g

SUMMARY

**Pharmaceutical Efficiency:**

- Need for new and more efficient syntheses for pharmaceutical, agro- and finechemical ingredients → homogeneous precious metal catalysts

**Urgency for Hydrogen Economy:**

- generation of hydrogen in electrolyzers → Iridium
- transformation of hydrogen into other fuels (mostly ammonia) → various coated catalysts
- usage of hydrogen in fuel cells → Platinum

**Recycling & Sustainability:**

- Massive CO₂ saving potential compared to primary metals by reducing the carbon footprint up to 98.5 %! → Recycled metals